

2022 Bugetul de venituri si cheltuieli / 2022 Budget - Profit and loss account - Ron

	2021 Actual	2022 BP	Quarter			
			Q1 BP	Q2 BP	Q3 BP	Q4 BP
Total vinzari, din care: / SALES, out of which:	681,548,173	612,723,489	178,296,736	162,366,983	132,474,133	139,585,637
Total vinzari produse ExW / Steel sales	635,640,000	571,360,758	167,329,322	151,551,813	123,116,401	129,363,223
Costul variabil (inclusiv materia prima) / Variable costs	-535,181,750	-513,527,977	-158,158,712	-136,173,563	-109,186,518	-110,009,183
Costul cu reparatiile si intretinerea / R&M related Costs	-3,779,534	-5,212,915	-934,438	-1,254,334	-2,101,717	-922,426
Alte costuri fixe / Other fixed costs	-21,203,175	-21,722,119	-6,421,677	-5,462,007	-4,650,936	-5,187,500
Costul fix / Fixed costs	-24,982,709	-26,935,034	-7,356,114	-6,716,341	-6,752,653	-6,109,926
Alte costuri, din care: / Other costs, out of which:	27,562,594	-21,258,798	-7,386,013	-5,450,450	-5,080,927	-3,341,408
Impact net din cresterea sau descresterea provizioanelor de stocuri / Inc/dec in WD stock&contr. In progress (RM, WIP, FG, Goods for Resale)	21,187,917	0	0	0	0	0
Costul productiei / Cost of production	-532,601,865	-561,721,810	-172,900,840	-148,340,355	-121,020,098	-119,460,516
Cheltuieli de transport / Logistics	-27,607,578	-28,556,502	-7,186,777	-7,438,438	-6,579,038	-7,352,249
Costul vinzarilor / COST OF SALES	-560,209,443	-590,278,312	-180,087,618	-155,778,793	-127,599,136	-126,812,765
Cheltuieli de desfacere / Selling	-842,358	-862,912	-301,169	-242,426	-136,970	-182,347
Cheltuieli generale si de administratie / G&A	-16,342,994	-10,791,410	-3,711,713	-2,608,205	-2,150,037	-2,321,456
Cheltuieli generale, de administratie si de desfacere - total / SELLING, GENERAL & ADMINISTRATIVE	-17,185,352	-11,654,322	-4,012,882	-2,850,631	-2,287,007	-2,503,803
Alte (cheltuieli) / venituri din exploatare / OTHER OPERATING RESULT	-17,986,771	-5,164,021	118,498	-1,276,943	-1,416,022	-2,589,554
Rezultatul din exploatare, exclusiv cheltuielile de amortizare / EBITDA	86,166,606	5,626,834	-5,685,265	2,460,616	1,171,968	7,679,515
Cheltuieli cu amortizarea / DEPRECIATION & IMPAIRMENT	-8,288,534	-14,629,375	-3,502,301	-3,605,360	-3,726,809	-3,794,905
Rezultatul din exploatare / EBIT	77,878,072	-9,002,541	-9,187,567	-1,144,743	-2,554,840	3,884,610
(Cheltuieli) / venituri din dobinzi / Net interest	-4,246,092	-3,829,053	-936,382	-954,361	-967,720	-970,591
(Cheltuieli) / venituri din diferente de curs valutar / Foreign exchange result	-2,212,810	123,520	45,262	44,900	16,704	16,654
Alte (cheltuieli) / venituri financiare / Other financing costs	-655,722	-210,149	-52,500	-52,536	-52,550	-52,563
Rezultatul financiar / NET FINANCING COSTS	-7,114,624	-3,915,682	-943,620	-961,997	-1,003,565	-1,006,500
Impozitul pe profit / INCOME TAXES	-11,324,886	0	0	0	0	0
Rezultatul perioadei / NET RESULT - GROUP SHARE	59,438,562	-12,918,223	-10,131,187	-2,106,740	-3,558,406	2,878,110

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Iasi, Calea Chisinaului nr. 132
RO 1973479

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Programul de activitate pentru anul 2022

Activitatile societatii AMTP Iasi se concentreaza pe indeplinirea angajamentelor stabilite in Bugetul de Venituri si Cheltuieli pentru anul 2022. Punctele principale sunt:

Atingerea valorii de 5.63 MIL Ron pentru rezultatul operational (mai putin deprecierea) prin realizarea unui volum al vanzarilor de 147.06 kt;

Obtinerea productiei bugetate cu o forta de munca de 208 de angajati in 2022;

Implementarea CAPEX conform planului bugetat, respectand calendarul si costurile, valoarea bugetata in 2022 fiind de 7.31 MIL RON.

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2022 Program of activity

2022 Activities of AMTP Iasi are focused to achieve the commitments established for the 2022 Revenue and Expenditure Budget. The main points are:

- Achieve the 2022 target for EBITDA (operational results excluding depreciation) of Ron 5.63 M by for volume of 147.06 kt;
- Total planned production for 2022 to be obtain having manpower of 208 heads;
- Implement CAPEX according to 2022 BP respecting timing of implementation and cost. Total CAPEX planned to be spent in 2022 is Ron 7.31 M.

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Buget 2022 - Fluxuri de trezorerie - Ron

	2021 Actual	2022 BP	Quarter - BP 2021			
			Q1 BP	Q2 BP	Q3 BP	Q4 BP
Profit net	70,763,448	(12,918,223)	(10,131,187)	(2,106,740)	(3,558,406)	2,878,110
Amortizari	8,288,534	14,629,375	3,502,301	3,605,360	3,726,809	3,794,905
Alte elemente nemonetare	11,462,222	3,915,682	943,620	961,997	1,003,565	1,006,500
Stocuri	(48,229,950)	46,792,638	17,334,312	17,320,656	7,391,064	4,746,606
Cienti si cheltuieli in avans	(86,670,756)	10,646,138	(27,793,327)	9,140,897	14,574,622	14,723,946
Furnizori si dobinzi platite	671,190	(69,096,036)	86,577,694	(82,610,458)	(28,260,244)	(44,803,029)
	(11,324,886)	-				
Flux de numerar din activitatea de exploatare	(55,040,198)	(6,030,425)	70,433,415	(53,688,288)	(5,122,590)	(17,652,962)
Finantare pe termen scurt de la companiile din cadrul grupului	68,165,318	13,159,896	(66,952,198)	55,941,670	6,092,057	18,078,366
Finantare pe termen lung de la companiile din cadrul grupului	-	-				
Flux de numerar din activitatea financiara	68,165,318	13,159,896	(66,952,198)	55,941,670	6,092,057	18,078,366
Investitii						
Achizitii de imobilizari corporale	(13,462,421)	(7,284,028)	(3,647,500)	(2,109,240)	(1,185,400)	(341,888)
Flux de numerar din activitatea de investitii	(13,462,421)	(7,284,028)	(3,647,500)	(2,109,240)	(1,185,400)	(341,888)
Crestere sau (descrestere) de numerar	(337,301)	(154,557)	(166,283)	144,143	(215,933)	83,516
Disponibilitati banesti la inceputul perioadei	468,902	243,488	243,488	77,204	221,347	5,414
Disponibilitati banesti la sfarsitul perioadei	131,601	88,931	77,204	221,347	5,414	88,931

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Principali indicatori economico-financiar

I. Indicatori de lichiditate		
1.	Lichiditate generala	= Active circulante/Datorii curente
2.	Lichiditatea imediata	= (Active circulante - Stocuri) / Datorii curente
3.	Rata sovabilitatii generale	= Active totale / Datorii curente
II. Indicatori de echilibru financiar		
1.	Rata autonomiei financiare	= Capital propriu / Capital permanent
2.	Rata de finantare a stocurilor	= Fond de rulment / Stocuri = (Capital permanent - Active immobilizate) / Stocuri
3.	Rata datorilor	= Datorii totale / Active totale
4.	Rata capitalului propriu fata de activele immobilizate	= Capital propriu / Active immobilizate
5.	Rata de rotatie a obligatiilor (Viteza de rotatie in zile)	= Cifra de afaceri / Media datoriilor totale
		= 360 / Rata de rotatie a obligatiilor
III. Indicatori de gestiune		
1.	Rotatia activelor circulante	= Cifra de afaceri / Active circulante
	Viteza de rotatie in zile	= 360 / Rotatia activelor circulante
2.	Rotatia activului total	= Cifra de afaceri / Active totale
	Viteza de rotatie in zile	= 360 / Rotatia activului total
3.	Durata medie de recuperare a creantelor	= Cifra de afaceri / Media creantelor totale
	Viteza de rotatie in zile	= 360 / Durata medie de recuperare a creantelor
IV. Indicatori de rentabilitate		
1.	Rata rentabilitatii economice	= Profit brut / Capital permanent
2.	Rata rentabilitatii financiare	= Profit net / Capital propriu
3.		

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